

## William J. Mulligan

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### Realtor-O'Neill Realty Advisors, LLC

Bill is a native Washingtonian who has enjoyed living, working and learning in Connecticut, California, New York and Chicago. He received his B.S. in Business Management from Fairfield University in 1991. After graduation, Bill traveled to California to study the emerging microbrewery business. After working at Brewmasters, Inc, San Leandro, California, Bill spent 3 months traveling through 13 states. His journey was propelled by a desire to network with the brewery pioneers. Mission accomplished. Bill returned to the East Coast with the knowledge and confidence needed to sling shot his career. After receiving a recommendation from Joseph Kalish (Anheuser Busch *Master Brewer* and alumni of the Siebel Institute), Bill completed the Diploma Course in Brewing Technology offered at the Siebel Institute of Technology. Bill spent the remainder of the 90's living and working in the fast paced environment of New York City. He managed Yorkville Brewery, Carnegie Hill Brewery and The Tap Room. Bill also served as an installation and design consultant for various breweries from Florida to Maine. Bill is passionate about creating powerful businesses from scratch.

Almost a decade ago Bill traded in his rubber boots for the opportunity to help homeowners finance their real estate dreams. During his tenure at First Horizon Home Loans, Bill originated over 400 mortgage transactions; exceeding 150 million in loan volume. He attributes his success to reliable service, a strong value system and a large network of loyal clients.

After 6 years with First Horizon Home Loans, Bill attended the Long and Foster Institute of Real Estate and affiliated with Keller Williams Capital Properties. Over the last two years he has enjoyed representing both sellers and buyers. Bill's clients value his extensive transaction experience, lending background and attention to detail. Over the past year Bill has managed all systems related to the tenancy, preservation and disposition of Fannie Mae non-performing assets. Bill represents a national network of asset managers and investors. He has attended the Five Star Default Servicing Conference. Bill is an Equator Platinum Certified REO Agent and is proficient with Fannie Mae's AMN system. He also has experience working with asset management technologies such as TAZAREO, RES.NET and ISIS systems.

Bill is a real estate investor and a residential rehabilitation specialist. He has been a member of the Washington Area Real Estate Investors Network for the past 8 years. He is also an active member of Greater Capital Area Association of Realtors, Washington DC Association of Realtors, Advisory Neighborhood Commission of Columbia Heights, Georgia Avenue Community Development Task Force and the Pleasant Plains Civic Association.

Bill is a licensed Realtor in MD and DC. He is pleased to announce his recent affiliation with O'Neill Realty Advisors, LLC and looks forward to continued success.